



Steak 'n Shake[®], Inc.

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February 9, 1995

Mr. Larry Dempsey
Dempsey Roofing Company
P.O. Box 1128
Lakeland, FL 33802

Dear Larry:

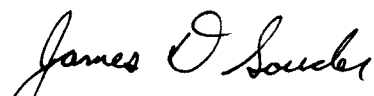
After doing business with Dempsey Roofing for over a decade, I would like to say thank you and let you know that I appreciate the hard work and outstanding quality your company has given me.

I have always been involved in the re-roofing projects of existing restaurants. Anyone can install a roof system on a new building, no rusted or rotted decking, no three layers of failed roof systems to remove, no customers to deal with and no night work.

Within the past year, I have assumed a new position with Steak 'n Shake, Inc. While visiting my new locations in Missouri, Florida, Michigan, Ohio, Indiana, Illinois and Kentucky and performing roof inspections, I realized Dempsey Roofing had spoiled me. I was accustomed to excellent quality, a fair price and proficient employees. I witnessed exactly the opposite. Again, I would like to thank you for the outstanding performance of your company.

I am looking forward to another decade of Dempsey Roofing solving my roofing problems and satisfying my roofing needs.

Sincerely,


James D. Souder
Facilities Manager

JDS:lmv